



Embracing Our Future

**KLINE GALLAND'S CAMPAIGN FOR
THE NEXT GENERATION OF CARE**



SEATTLE'S EXPERTS in aging and rehabilitation

Choosing the right place for yourself or a loved one who is aging or recovering from illness or injury is an important decision. At Kline Galland, you'll find a community of compassionate caregivers who provide a family of services designed to meet each person's unique needs, **wherever they are.**

OUR MISSION

Inspired by Jewish values, to provide exceptional senior care, by exceptional people, every day, in every way, for everyone.

Kline Galland Mary Schwartz Summit

Independent & Assisted Living Memory Support

Comfortable apartments and an active lifestyle in a vibrant community. Located in Seattle's First Hill neighborhood, The Summit offers on-site support services for those who need them.

Kline Galland Campus at Seward Park

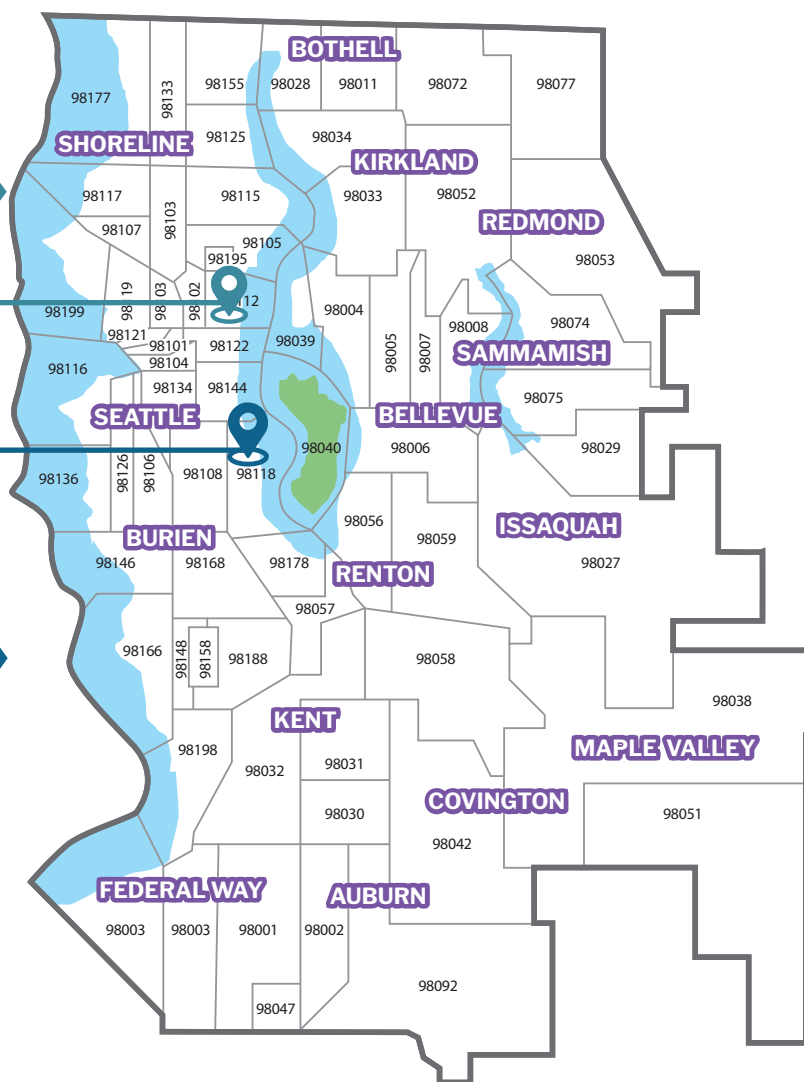
Long-term Skilled Nursing, Memory Care,
Rehabilitation/Post-Acute Care,
Hospice-Focused Care

Customized care on both a short and long-term basis for those who cannot live independently due to chronic conditions; those recovering from illness, injury, or surgery; and those in need of hospice services.

Kline Galland Benaroya Services

Home Health, Home Care, Hospice & Palliative Care

Medical and non-medical support services provided by compassionate caregivers wherever a patient or client calls home.



WHEREVER
you call home

FAST FACTS

- Welcomes residents and patients of all backgrounds and religions
- Has one of the largest rehabilitation/post-acute care programs in the state
- Is the trusted partner of more than 65 hospitals and providers
- Serves 15,000 patients, residents, and families annually
- Is proud to serve veterans and honor their service through compassionate care
- Invests in its own unique Academy to train the next generation of caregivers
- Employs more than 750 culturally diverse team members
- Accepts many major insurances

1914
A LIVING COMMITMENT
inspired by
Jewish values...



*The original Kline Galland Home;
1910-1914*

Founded in 1914, visionary community member Caroline Kline Galland, inspired by her Jewish values, generously left her entire \$1M estate to create a home for the aged and the indigent. Rooted in the public good, Kline Galland embraces compassion, respect, excellence, dignity, integrity, and tradition. Through tireless work and philanthropy, we've grown from a humble sevenbed home on the shores of Lake Washington into Seattle's central address for aging and recovery.



Caroline Kline Galland

"That it may bring to the lives of aged men and women...the greatest degree of contentment and happiness in their declining years."

- Caroline Kline Galland writing of Kline Galland Home in her last will and testament

...to provide exceptional senior care..

WHAT MAKES US DIFFERENT

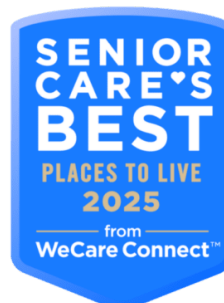
Our Margin of Excellence

Aging with dignity is more than just medications, treatments, and equipment. It's all the other things that make up a full life for people who are empowered to not only live longer, but to live well. From life enrichment activities to our high staffing ratios, we invest in this well-rounded care because it's what our community has come to expect, and because it's simply the right thing to do.

***Our Margin of Excellence* includes:**

- **Volunteer and activity management**
- **Kosher, high-quality food**
- **Investment in our staff**
- **CNA training academy**
- **Enrichment activities for patients and residents**
- **Subsidies for Summit residents in financial need**

Awards & Recognition



...by exceptional people...



OUR CAREGIVERS

Our staff is at the heart of what we do. Motivated by compassion and service, and supported by Kline Galland through scholarships, continuing education, and emergency assistance for life's unexpected moments, our employees are invested in our mission. Many Kline Galland staff build their careers here and invest decades into our organization. We are grateful that our greatest assets come from the dedication, expertise, and collaboration of an exceptional team of professionals.



INVESTING IN FUTURE CAREGIVERS

Provided free of cost, our **Fulton Academy for Certified Nursing Assistants** trains the next generation of caregivers to provide excellent, compassionate care. Many graduates return to Kline Galland as staff or make significant contributions to other health care institutions.

...every day, in every way, for everyone.

OUR CAMPAIGN for the next generation

In 2025, thanks to transformational gifts from our generous supporters, totaling over \$30 million, we were able to make major, vital renovations to our Campus at Seward Park and Mary Schwartz Summit.



Bistro
Mary Schwartz Summit



Nursing Station
Kline Galland Campus



Resident Lounge
Kline Galland Campus

TODAY'S CHALLENGING healthcare landscape

"Our healthcare industry is poised to confront a mounting collection of issues that will challenge who we are as an industry and, in many cases, even who we are as a society."

-JEFF COHEN, KLINE GALLAND CEO

Approximately 11,000 people in the U.S. turn 65 each day, and thanks to healthier lifestyles and medical advancements, people are living longer than ever before. However, in 2023, the U.S. had only 29 long-term care beds per 1,000 seniors over the age of 65. This increased need, combined with expected government reimbursement cuts, directly impacts the current healthcare landscape.

Kline Galland sees these looming headwinds and is committed to guiding the transformative era of healthcare that the rapidly expanding aging population deserves. And to do that, we need your support.

11,000

AMERICANS TURN 65 DAILY

29

LTC BEDS PER 1K SENIORS

\$1.2m

UNCOMPENSATED IN 2025

BUILDING ON OUR MOMENTUM...

Continuing our campaign for the Next Generation of Care

The extension of our Capital Campaign will bolster our reserves to best position Kline Galland to meet the impending challenges we face while maintaining our commitment to the high-quality, compassionate care that has always defined us.

Your support of our Campaign will help shape the future of senior care by:

CLOSING THE EVER-GROWING REIMBURSEMENT GAP

In the U.S., public spending on long-term care accounts for only a fraction, about one cent for every dollar, of the country's total budget. In 2025, Kline Galland's uncompensated care amounted to roughly **\$1.2M (93% coverage)**. By 2027, the gap is expected to widen to at least **\$3.4M (only 80% coverage)** and continue to grow year after year. Your philanthropy allows us to fill this widening gap, without solely leaning on raising our rates. Kline Galland remains steadfast in our dedication to provide exceptional care for everyone, even in times of wide economic stress.

SUSTAINING STAFF SALARY INCREASES

As the cost of living rises, your philanthropy helps us retain highly experienced staff, maintain high staff/patient ratios, and provide exceptional care for all our patients and residents.

INVESTING IN OUR MARGIN OF EXCELLENCE

In 2025, it cost almost **\$7 million** to cover the additional programs that equip those we serve with the resources they need to not only live longer, but to live well. From enrichment activities to investment in our staff, our *Margin of Excellence* ensures the high-quality care we are committed to providing – beyond the bottom line.

JOIN US

Choosing to invest in these necessary resources that fuel our Campaign for the Next Generation of Care will empower us to continue building our reserves and serving the community without compromising our quality of service, now and in the future.

Please join us in protecting the future of the next generation of care.

For more information on how to be a part of this campaign, or to learn more, please contact Director of Development, Nicole Klein, at: NicoleK@klinegalland.org or (206) 600-0374
Visit Us Online at: klinegalland.org/Capital-Campaign

